OZ MARITIME



One fleet.
One calendar.
One price list.

Fleet Service Agreements for owners and managers with vessels trading through Türkiye and North-West Europe.

THE PROBLEM

Fifteen vessels, twenty suppliers.

A fleet that runs a different supplier in every port ends up with a different price for the same extinguisher, a different report format for the same inspection, and a compliance calendar that exists only in the superintendent's head.

PORT BY PORT

- Price changes with the port, the agent and the day
- Superintendents chase due dates in spreadsheets
- Different technicians, different reports, different standards
- Certificates scattered across e-mail threads
- Missed windows found at the PSC inspection

UNDER ONE AGREEMENT

- ✓ Agreed price list valid in every port we cover
- ✓ Due dates tracked for the whole fleet, proposal before each window
- ✓ Same procedure and report format on every vessel
- ✓ Every certificate in one portal, QR-verifiable
- ✓ One coordinator who knows your vessels

When something is missed, nobody planned to miss it. The system made it likely. A fleet agreement replaces that with one price list, one calendar, one coordinator and one portal.







AGREEMENT LEVELS

Start where it makes sense.

Most clients begin with a single port call and move up when they see how much superintendent time the combined attendance gives back.

LEVEL 01

Port Call

Single vessel, single port. The way most relationships with us start.

- One attendance, one coordinator, one report pack
- FFE, LSA and calibration combined where the schedule allows
- Ship supply delivered in the same attendance
- Fixed quotation before the job starts
- Digital certificates in the customer portal
- No commitment beyond the job

LEVEL 02

Fleet Agreement

A fleet under one price list, one calendar and one point of contact.

- Agreed price list valid across every port we cover
- Certificate and service due dates tracked for the whole fleet
- Planning proposal before each vessel's window closes
- Annual compliance review per vessel with the technical team
- Portal access for the whole superintendent team

LEVEL 03

Fleet Managed

We carry the compliance calendar. You approve and sail.

- Everything in Fleet Agreement
- Full statutory safety scope, per vessel, per year
- Budget forecast for the coming twelve months
- Named coordinator for your technical department
- Mobilisation times agreed in writing
- Consolidated monthly invoicing
- Dedicated stock held for your fleet
- Direct escalation line to management, 24/7

HOW IT STARTS

A free fleet review. Before you commit to anything, you see the whole year.

1

Send the fleet list

Vessel names, IMO numbers, trading pattern and the equipment lists or last certificates you have to hand.

2

Fleet review, free of charge

We map every due date across our service lines and show what can be combined into single attendances.

3

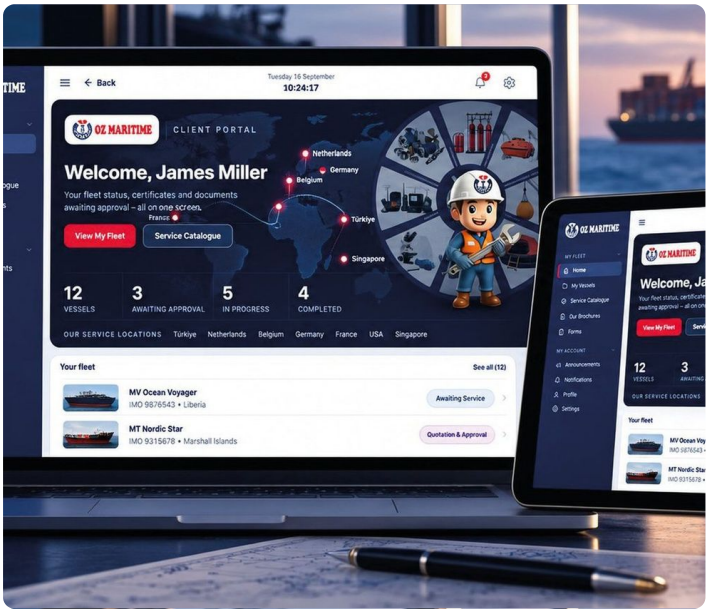
One agreement

Scope, ports, price list and mobilisation times agreed in one document.

4

We plan, you approve

Planning proposals before each window; attendance, reporting and certificates in the portal.



INCLUDED AT EVERY LEVEL

- Agreed scope per vessel, per year, written down
- Portal access for the superintendent team
- One coordinator for the whole fleet
- Due dates tracked across the fleet
- The same report format on every vessel
- The same certificate pack wherever the vessel calls

QUESTIONS

Frequently asked.

How many vessels does it take?
Three or more in our range makes the fixed price list worth building. Below that, Port Call level gives you the same work without the framework.

What about vessels trading outside your range?
They stay outside the agreement. We do not price ports we cannot reach, and we say so rather than subcontracting quietly.

Which service lines are covered?
Fire fighting, lifeboats, davits and winches, load testing, liferafts and LSA, calibration, analysis and GMDSS radio survey.

Is the price fixed for a year?
At Fleet Agreement level and above, yes, for the agreed scope across every port we cover.

Can ship supply be included?
Yes. IMPA ship supply can run on the same agreement and the same invoice.

How are USA calls handled?
New York and New Jersey through our authorised partner network, to our procedures, with the documents in the same portal.

REQUEST A FLEET REVIEW

Send us the fleet list.

We come back with the year mapped out, before you sign anything.

info@ozmaritime.com

T +90 216 591 07 39
T +31 164 313 000



SCOPE

Every service line under one agreement.

The agreement covers the statutory safety scope of each vessel, with ship supply on the same price list and the same invoice.



01
Fire Fighting



02
Lifeboat, Davit & Winch



03
Load Testing



04
Liferaft & LSA



05
Calibration



06
Analysis



07
GMDSS Radio Survey



08
Ship Supply





COVERAGE

Every port we cover, one price list.



TÜRKIYE

Tuzla, Yalova and Iskenderun stations. Same day in the Marmara and around Iskenderun and Mersin.

NORTH-WEST EUROPE

Bergen op Zoom centre for the Netherlands, Belgium, Germany and France, by our own engineers.

USA

New York and New Jersey through our authorised partner, to our procedures and report format.

TÜRKIYE · HEAD OFFICE

OZ Maritime Gemi Donatim Tic. Ltd. Sti.
Evliya Celebi Mah. Sahil Bulvari
Elexia D Blok No: 5
34944 Tuzla, Istanbul, Türkiye
T +90 216 591 07 39 ·
info@ozmaritime.com

EUROPE · SERVICE CENTRE

OZ Maritime Europe B.V.
Nobellaan 21
4622 AH Bergen op Zoom
The Netherlands
T +31 164 313 000 ·
info@ozmaritime.nl

24/7 · EMERGENCY

+31 6 24 11 76 73

Phone and WhatsApp
www.ozmaritime.com

CONTACT

Let us plan your next port call.

Send us the vessel, the port, the dates and the equipment list. You receive a written quotation and one coordinator for the whole job.

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OZ Maritime Gemi Donatim Tic. Ltd. Sti.
Evliya Celebi Mah. Sahil Bulvari
Elexia D Blok No: 5
34944 Tuzla, Istanbul, Türkiye
T +90 216 591 07 39
info@ozmaritime.com

EUROPE · SERVICE CENTRE

OZ Maritime Europe B.V.
Nobellaan 21
4622 AH Bergen op Zoom
The Netherlands
T +31 164 313 000
info@ozmaritime.nl

24/7 · EMERGENCY

+31 6 24 11 76 73

Phone and WhatsApp

ONLINE

www.ozmaritime.com
Customer portal:
app.ozmaritime.com
ShipServ TradeNet: Türkiye
251537 · Europe 311839

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SAFETY WITHOUT COMPROMISE